

FORD Military Sales 2011 Model Rebates & LRF Options



Offers Valid: Note Expiration Dates For STD vs.LRF Offers

ORDERS IN HOUSE BY 3 September 2010

SPOs Must Deliver By LDD in Milquote.

MODEL	CODE	EXPIRE 31 August 2010				OR	LRF RATES & REBATES EXPIRE 31 August 2010						
		EXCLUSIVE STD MILITARY REBATE**	PLUS	ENCS RED TAG SAVINGS	TOTAL RED TAG STD REBATE		TOTAL RED TAG LRF REBATE** (Includes FMC Bonus Cash)	PLUS	FORD MOTOR CREDIT TERMS* Low Rate APR Financing				
									36 Mos	48 Mos	60 Mos	72 Mos	
Focus S	P3E	\$2,000	+	\$750	\$2,750	OR	\$1,250	PLUS	3.9%	4.9%	5.9%	7.9%	
Focus SE, SEL, SES	P3C-F-D-G-H	2,000	+	750	\$2,750	OR	\$1,250	PLUS	3.9%	4.9%	5.9%	7.9%	
Fiesta	ALL	500	+	250	\$750	OR	\$750	PLUS	4.9%	5.9%	6.9%	8.9%	
Fusion	Gas Only - Not Hybrid	500	+	1,875	\$2,375	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Fusion Hybrid	P0L	500	+	0	\$500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Taurus SE	P2D	1,500	+	500	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Taurus SEL, Limited, SHO	P2E, P2H, P2F, P2J, P2K	1,500	+	500	\$2,000	OR	\$1,000	PLUS	1.9%	2.9%	3.9%	5.9%	
Mustang	Excl. Shelby	1,000	+	1,000	\$2,000	OR	\$500	PLUS	2.9%	3.9%	4.9%	6.9%	
Edge	Excludes K4G- Fleet Only	500	+	2,000	\$2,500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Escape	Gas Only - Not Hybrid	500	+	1,500	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Escape Hybrid	U4K, U5K	500	+	0	\$500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Explorer 4-DR	ALL	1,000	+	1,000	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Flex	ALL	3,500	+	0	\$3,500	OR	\$500	PLUS	0.9%	1.9%	2.9%	4.9%	
Expedition	ALL	500	+	2,750	\$3,250	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Expedition EL	ALL	500	+	2,750	\$3,250	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Ranger	ALL	500	+	1,500	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
F-150 Reg Cab	F1C, F1E	500	+	3,500	\$4,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
F-150 Sup Cab & SupCrew	X1C-E, W1C-E	500	+	3,500	\$4,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
F-150 Raptor	X1E, MEG 517A	500	+	500	\$1,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
F-250/350/450 Sup Duty	All	2,500	+	625	\$3,125	OR	\$500	PLUS	2.9%	3.9%	4.9%	6.9%	
E-Series	NOT RV	500	+	1,125	\$1,625	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Lincoln MKZ	ALL	1,500	+	1,250	\$2,750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Lincoln MKS	ALL	2,000	+	375	\$2,375	OR	\$500	PLUS	2.9%	3.9%	4.9%	6.9%	
Town Car	ALL	500	+	3,750	\$4,250	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Lincoln MKT	ALL	2,000	+	250	\$2,250	OR	\$750	PLUS	2.9%	3.9%	4.9%	6.9%	
Lincoln MKX	ALL	500	+	2,250	\$2,750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Lincoln Navigator	ALL	500	+	3,000	\$3,500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	

****Non-Military Customers' rebates will be less the \$500 Active Military Rebate included in the figures above.**

¹ = For a list of Ford Motor Credit offers by model please see the

Ford | Lincoln | Mercury Special Offers & Programs Grid issued with this chart.

Rebates/Rates May Be CHANGED/WITHDRAWN At Any Time.

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									36 Mos	48 Mos	60 Mos	72 Mos	
Focus S	P3E	\$3,500	+	\$500	\$4,000	OR	\$1,000	PLUS	0.0%	0.0%	0.0%	1.9%	
Focus SE, SEL, SES	P3C-F-D-G-H	3,500	+	500	\$4,000	OR	\$1,000	PLUS	0.0%	0.0%	0.0%	1.9%	
Fusion	Gas Only - Not Hybrid	2,500	+	1,000	\$3,500	OR	\$1,500	PLUS	0.0%	0.0%	0.0%	1.9%	
Fusion Hybrid	P0L	500	+	0	\$500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Taurus SE	P2D	2,500	+	0	\$2,500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Taurus SEL, Limited, SHO	P2E, P2H, P2F, P2J, P2K	2,500	+	0	\$2,500	OR	\$500	PLUS	0.0%	1.9%	2.9%	4.9%	
Mustang V6	Excl. Shelby	3,000	+	3,000	\$6,000	OR	\$3,500	PLUS	0.0%	0.9%	1.9%	3.9%	
Mustang GT	Excl. Shelby	3,000	+	3,000	\$6,000	OR	\$3,500	PLUS	0.0%	0.0%	0.0%	1.9%	
Edge	Excludes K4G - Fleet Only	3,500	+	1,000	\$4,500	OR	\$1,500	PLUS	0.0%	0.0%	0.0%	1.9%	
Escape	Gas Only - Not Hybrid	3,000	+	1,250	\$4,250	OR	\$1,750	PLUS	0.0%	1.9%	2.9%	4.9%	
Escape Hybrid	U4K, U5K	500	+	0	\$500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
SportTrac	ALL	2,500	+	0	\$2,500	OR	\$500	PLUS	0.0%	0.9%	1.9%	3.9%	
Explorer 4-DR	ALL	3,500	+	2,500	\$6,000	OR	\$3,000	PLUS	0.0%	0.9%	1.9%	3.9%	
Flex	ALL	4,000	+	1,000	\$5,000	OR	\$1,500	PLUS	0.0%	0.9%	1.9%	3.9%	
Expedition	ALL	3,000	+	1,000	\$4,000	OR	\$1,000	PLUS	0.0%	1.9%	2.9%	4.9%	
Expedition EL	ALL	3,000	+	1,000	\$4,000	OR	\$1,000	PLUS	0.0%	1.9%	2.9%	4.9%	
Ranger	ALL	2,500	+	1,000	\$3,500	OR	\$1,500	PLUS	0.0%	0.0%	0.0%	0.0%	
F-150 Reg Cab	F1C, F1E	4,000	+	1,500	\$5,500	OR	\$2,000	PLUS	0.0%	3.9%	4.9%	6.9%	
F-150 Sup Cab & SupCrew	X1C-E, W1C-E	4,000	+	1,500	\$5,500	OR	\$2,000	PLUS	0.0%	3.9%	4.9%	6.9%	
F-150 Raptor	X1E, MEG 517A	500	+	0	\$500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
F-250/350/450 Diesel	Engine 99R	6,500	+	0	\$6,500	OR	\$500	PLUS	0.0%	0.0%	0.0%	1.9%	
F-250/350/450 Gas	Engines 995, 99Y	6,500	+	0	\$6,500	OR	\$500	PLUS	0.0%	0.9%	1.9%	3.9%	
E-Series	NOT RV	2,000	+	0	\$2,000	OR	\$500	PLUS	0.0%	1.9%	2.9%	4.9%	
Grand Marquis	ALL	4,500	+	0	\$4,500	OR	\$500	PLUS	0.0%	2.9%	3.9%	5.9%	
Mercury Milan	Gas Only - Not Hybrid	4,000	+	0	\$4,000	OR	\$500	PLUS	0.0%	0.0%	0.0%	1.9%	
Lincoln MKZ	ALL	3,500	+	0	\$3,500	OR	\$500	PLUS	0.0%	0.0%	0.0%	1.9%	
Lincoln MKS	ALL	3,000	+	0	\$3,000	OR	\$500	PLUS	0.0%	0.0%	0.9%	2.9%	
Town Car	ALL	5,500	+	0	\$5,500	OR	\$500	PLUS	0.0%	0.0%	0.0%	1.9%	
Lincoln MKT	ALL	5,500	+	0	\$5,500	OR	\$500	PLUS	0.0%	1.9%	2.9%	4.9%	
Lincoln MKX	ALL	4,500	+	0	\$4,500	OR	\$1,500	PLUS	0.0%	0.0%	0.0%	1.9%	
Mercury Mariner	Gas Only - Not Hybrid	4,500	+	0	\$4,500	OR	\$500	PLUS	0.0%	1.9%	2.9%	4.9%	
Merc. Mariner Hybrid	Stock Only - Limited Alloc.	2,000	+	0	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Mountaineer	ALL	5,000	+	500	\$5,500	OR	\$1,000	PLUS	0.0%	0.9%	1.9%	3.9%	
Lincoln Navigator	ALL	4,500	+	0	\$4,500	OR	\$500	PLUS	0.0%	1.9%	2.9%	4.9%	

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